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in his 1974 classic zen and the art of motorcycle maintenance author robert m persig describes a condition he calls stuckness that place where things break down and we are at our wits end to find solutions

persig encourages us to get unstuck moving from the familiar to the unfamiliar through an inquiry of values that leads us to think about and resolve the problems we are facing help has arrived for decades sandy gallagher co founder of proctor gallagher institute has helped millions achieve more successful professional and personal lives while the principles gallagher teaches are timeless the moment has come to apply them to a world of stuckness gallagher inspired by bob proctor has written how i magically unstuck my life in thirty crazy days to introduce twelve powerful important lessons to a stuck generation in her concise easy to read story that expands to a three book series and journal gallagher teaches readers the practical secrets about getting unstuck and explains how these techniques deliver a life of fulfillment and success this soon to be classic parable of a young woman looking for an inspirational voice to help her out of stuckness is more relevant and useful than ever and destined to be a favorite of readers everywhere

this brand new updated art book sized hardcover edition of the long out of print collection by cult film host joe bob briggs features new writing movie reviews and fan letters not seen in over 40 years plus new artwork by comic book artist mike norton and an introduction by stephen king cult genre film host joe bob briggs collection of wisecracking takes on drive in movies and redneck life is finally back in print this art book sized hardcover edition features briggs first columns for the dallas times herald and contains his famous b movie reviews fan letters and his replies plus briggs adventures as the world s foremost expert on drive ins some of which hasn t been in print for more than forty years this expanded newly designed edition includes a cover by wallace mcbride interior artwork by comic book artist mike norton and an introduction by stephen king featuring joe bob briggs writing on beloved horror classics ranging from basket case to the texas chain saw massacre to the evil dead this book is essential reading for all drive in cinema and joe bob briggs fans

praise for modeling for insight most books on modeling are either too theoretical or too focused on the mechanics of programming powell and batt s emphasis on using simple spreadsheet models to gain business insight which is after all the name of the game is what makes this book stand head and shoulders above the rest this clear and practical book deserves a place on the shelf of every business analyst jonathan koomey phd lawrence berkeley national laboratory and stanford university author of turning numbers into knowledge mastering the art of problem solving most business analysts are familiar with using spreadsheets to organize data and build routine models however analysts often struggle when faced with examining new and ill structured problems modeling for insight is a one of a kind guide to building effective spreadsheet models and using them to generate insights with its hands on approach this book provides readers with an effective modeling process and specific modeling tools to become a

master modeler the authors provide a structured approach to problem solving using four main steps frame the problem diagram the problem build a model and generate insights extensive examples graduated in difficulty help readers to internalize this modeling process while also demonstrating the application of important modeling tools including influence diagrams spreadsheet engineering parameterization sensitivity analysis strategy analysis iterative modeling the real world examples found in the book are drawn from a wide range of fields such as financial planning insurance pharmaceuticals advertising and manufacturing each chapter concludes with a discussion on how to use the insights drawn from these models to create an effective business presentation microsoft office excel and powerpoint are used throughout the book along with the add ins premium solver crystal ball and sensitivity toolkit detailed appendices guide readers through the use of these software packages and the spreadsheet models discussed in the book are available to download via the book s related site modeling for insight is an ideal book for courses in engineering operations research and management science at the upper undergraduate and graduate levels it is also a valuable resource for consultants and business analysts who often use spreadsheets to better understand complex problems

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when warren buffett was asked why the gillette board of directors chose jim kilts to be ceo he said jim made as much sense in terms of talking about business as anybody i ve ever talked to if you listen to jim analyze a business situation you get absolutely no baloney and frankly finding someone like that is a rarity there is only one ceo in recent times who has faced and succeeded at the extraordinary challenges of leading three major companies gillette nabisco and kraft into prosperous futures by doing what matters on the fundamentals that ceo is jim kilts in this vivid first person account he reveals his system for success that is both cutting edge and back to basics doing what matters the action plan for identifying and tackling what s important and ignoring the rest is the key to winning in a warp speed world where the need for revolutionary speed and decisiveness increases by the day kilts illustrates his ideas with colorful stories such as that little red razor a new product idea he proposed early on at gillette it was initially shelved because everyone knew you couldn t sell a red razor but went on to become one of gillette s biggest marketing successes ever jim kilts s focus on both business fundamentals and personal attributes provides the complete package showing how to get results that make a difference through intellectual integrity the ability to face the unvarnished truth about yourself and your business and using what you see as the basis for action generating emotional engagement and enthusiasm using the force of your personality and ideas to infuse people and an entire organization with a sense of purpose and mission action gillette with just five product lines had over 20 000 skus after studying the issue for over two years there were still 20 000 how kilts got gillette off the dime to pare down the number to 7 000 almost overnight is an astonishing example of getting the rubber to meet the road with enormous benefits to the business understanding the right things through an overarching concept to frame and filter issues for jim kilts it was total brand value the framework he used in the consumer products industry for achieving better faster and more complete results than the competition whether you re ceo of a multibillion dollar global company the brand manager for a product an entrepreneur starting a small business or just beginning a career doing what matters provides the practical ideas that get results ranging from a day one action plan for starting a new job to a chorus of cheers and support to a program of total innovation that involves everyone in changes from small to big bang

off the easternmost coast of india lies the immense archipelago of tiny islands known as the sundarbans life here is precarious ruled by the unforgiving tides and the constant threat of attacks by bengal tigers into this place of vengeful beauty come two seekers from different worlds whose lives collide with tragic consequences the settlers of the remote sundarbans believe that anyone without a pure heart who ventures into the watery island labyrinth will never return with the arrival of two outsiders from the modern world the delicate balance of small community life uneasily shifts piya roy is a marine biologist of indian descent but stubbornly american in search of a rare dolphin kanai dutt is an urbane delhi businessman here to retrieve the journal of his uncle who died mysteriously in a local political uprising when piya hires an illiterate but proud local fisherman to guide her through the crocodile infested backwaters kanai becomes her translator from this moment the tide begins to turn a contemporary story of adventure and romance identity and history the hungry tide travels deep into one of the most fascinating regions on earth where the treacherous forces of nature and human folly threaten to destroy a way of life

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